

Leadership: When to Lead and When to Follow

After discussing the characteristic of effective leaders, leadership will be defined. Leadership roles will be introduced, followed by a discussion of leadership and followership. Participants will complete Inscape's *Dimensions of Leadership Profile* and afterwards they will discuss and analyze the results and their implications. After a quick, yet powerful, activity, participants will be involved in an application activity, followed by tips and action plans.

Objectives

- ★ Identify characteristics of effective leaders.
- ★ Define leadership and followership.
- ★ Identify leadership roles.
- ★ Discover your focus of attention and dimensions of leadership.
- ★ Apply the information to your situation.

Training Time

8:00 AM - 12:00 PM

Attendees

All employees, especially those providing a leadership role

Recommended class size

6 - 30 participants

Recommendations

None

Requirements

Inscape's *Dimensions of Leadership Profile*. Contact Jessica Selasky at 513-336-9194 or www.confidencebuilders.com.

Investment

\$1,000. In other words, if you have 150 participants, it would cost \$7 per participant. You can do your own calculations to determine the actual price per participant for your needs: 250 participants = \$4 each; 500 participants = \$2 each.

This investment includes the Instructor/Facilitator Guide and Participant Guide. It may also include handouts, case studies, job aids, PowerPoints, wallet cards, and scenarios. The documents may be provided in Word and/or PowerPoint so that you may customize them to meet your needs.

Unlike other companies, you do NOT need to take certification classes before you can purchase and use the material. We can help you train your trainers, but that is not a requirement for purchase. Once you purchase the material, it is yours to use as you wish throughout your organization, as many times as needed, by as many trainers as necessary.

Would you like a sample of a complete Module? Check out our [Business Ethics Module](#).

Session 1 (105 minutes)

Welcome
Introductions
Leadership Defined
Leadership Roles
Leadership as a Relationship
Self-Assessment

Break

Session 2 (45 minutes)

Attention Graph
Dimensions of Leadership

Break

Session 3 (90 minutes)

Leaders versus Followers
Mirror Activity
Action Cycle
Application
Tips and Action Plan
Wrap Up